



The Galakan Eksport Bumiputera (GEB) Programme aims to increase the number of qualified and high-performing Bumiputera SMEs with export market potential, as well as create network and supply chains among Bumiputera SMEs



Criteria

- ✔ **SME status** certification and fulfil **SME definition**
- ✔ **60%** company equity owned by Bumiputera
- ✔ Operating with valid **Business Premises Licenses**
- ✔ At least **one (1) year** in operations
- ✔ Product(s) or service(s) **registered** with Intellectual **Property Corporation of Malaysia (MyIPO)**
- ✔ **No conflict of interest** with supplier(s)
- ✔ Undergo **SCORE/ M-CORE assessment**

NOTE:

- Priority for made in Malaysia products and services
- SME definition for this programme is based on sales turnover

Matching Grant

Offered by SME Corp. Malaysia

Scope of Coverage

- RM Establishment of Physical Office or Business Operations Overseas
- RM Marketing & Promotional Activities Overseas
- RM Brand Development
- RM Market Research, Feasibility Study, Market Intelligence & Industry Experts / Marketing Agents
- RM e-Commerce Market Entry
- RM Training / Courses / Seminars / Conferences related to Exports
- RM Product Packaging Enhancements
- RM Certification & International Standard Requirements
- RM Product Improvements for Exports

SME DEFINITION

MANUFACTURING

SALES TURNOVER **RM15 mil ≤ RM50 mil**
OR
EMPLOYEES **From 75 to ≤ 200**

SALES TURNOVER **RM300,000 < RM15 mil**
OR
EMPLOYEES **From 5 to < 75**

SALES TURNOVER **< RM300,000**
OR
EMPLOYEES **< 5**

MEDIUM

SMALL

MICRO

Leading SMEs Forward


SERVICES AND OTHER SECTORS

SALES TURNOVER **RM3 mil ≤ RM20 mil**
OR
EMPLOYEES **From 30 to ≤ 75**

SALES TURNOVER **RM300,000 < RM3 mil**
OR
EMPLOYEES **From 5 to < 30**

SALES TURNOVER **< RM300,000**
OR
EMPLOYEES **< 5**

Soft Loan

- ▷ Offered by Majlis Amanah Rakyat (MARA) 
- ▷ Applications can be submit to Business Financing Division, MARA Head Office

Pembiayaan

-  ▷ Purchase of Machinery & Equipment
- ▷ Working Capital
- ▷ ICT Adoption & Installation
- ▷ Factory Renovation
- ▷ Advertising & Promotion Overseas (eg. Billboards)



RM2.5 million
Maximum Amount



1 - 10 year
Financing Period



2%
Financing Charge



6 months
Grace Period

How to Apply (Matching Grant)

-  **Kuala Lumpur & Selangor:**
Submit applications to SME Corp. Malaysia's Head Office

State:
Submit applications to SME Corp. Malaysia's State Offices based on business location



CONTACT US

SME Corporation Malaysia (SME Corp. Malaysia)

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State Offices:

Perak ▷ Ipoh, Perak Darul Ridzuan ▷ T: +605-529 1621
Pulau Pinang ▷ Seberang Jaya, Pulau Pinang ▷ T: +605-529 1621
Kedah ▷ Alor Setar, Kedah Darul Aman ▷ T: +604-731 6264
Perlis ▷ Kangar, Perlis Indera Kayangan ▷ T: +604-970 5080
Negeri Sembilan ▷ Seremban, Negeri Sembilan Darul Khusus ▷ T: +606-763 5264
Melaka ▷ Ayer Keroh, Melaka ▷ T: +606-232 7512

Johor ▷ Johor Bahru, Johor Darul Takzim ▷ T: +607-221 4815
Pahang ▷ Kuantan, Pahang Darul Makmur ▷ T: +609-512 6677
Kelantan ▷ Kota Bharu, Kelantan Darul Naim ▷ T: +609-747 1606 / 1651
Terengganu ▷ Kuala Terengganu, Terengganu Darul Iman ▷ T: +609-631 7870
Sabah ▷ Kota Kinabalu, Sabah ▷ T: +6088-447 373 / 374
Sarawak ▷ Kuching, Sarawak ▷ T: +6082 239 659 / +6082-256 955 / +082 - 238 955

