

**SPESIFIKASI TEKNIKAL**

**SEBUTHARGA BIL.15/2016:**

**PERKHIDMATAN GUAMAN BAGI PELAKSANAAN PROGRAM SME INVESTMENT  
PARTNER (SIP)**

---

**1. Project Information**

The SIP programme is one of the High Impact Programmes under the SME Masterplan (2012-2020) with the aim to enhance access to financing for SMEs, particularly those at the early stage through provision of risk capital financing. The Programme entails a co-funding initiative between the public and private sectors, whereby investment entities (to be referred as “SME Partner”) will be established to raise funds from private investors and will be matched by funds from the Government through SME Corp. Malaysia. Once sufficient capital is raised, the SME Partner will channel the funds to viable SMEs in the form of loan or a hybrid of loan and equity.

SME Corp. Malaysia will initiate the programme by identifying and appointing a suitable SME Partner to implement the Programme which provides SMEs with a few unique offerings which currently do not exist such as:

- i. Provide early stage financing to SMEs as opposed to venture capital or bank financing which are more inclined towards established firms which are at the growth and expansion stages;
- ii. Offers the choice of both equity and loan financing to meet SMEs’ financing needs;
- iii. Covers SMEs in all sectors including mainstreet firms with innovative, in emerging areas and have high growth potential. The funding is more broad based compared to the current venture capital financing that is largely for technology-based companies; and
- iv. Crowd in private investment into viable SMEs through public-private partnership (co-funding), with an exit in Government funds over time.

**2. Objective**

The objective is to define the job scope of legal services that the appointed legal firm shall provide to SME Corp. Malaysia which will serve as the first mover in the SIP programme.

### 3. Scope of Work

NO	SCOPE OF WORK	COMPLIANCE (√ / x)
1.	Drafting, reviewing, negotiating, amending and finalising the SME Corp. Commitment Agreement between SME Corp. Malaysia and the SME Partner as the manager of the Fund. The Agreement will govern the implementation of the SIP Programme and will serve as the basis for other supplementary agreements;	
2.	To advise on the involvement of SME Corp. in other supplementary agreements deemed necessary;	
3.	To develop mechanisms to safe guard the investment by SME Corp. and align drawdown of SME Corp. with other investors' drawdowns from the SME Fund Corpus;	
4.	To advise SME Corp. in the compliance with all agreements and other legal related matters including its risk exposure and rights; and	
5.	To advise SME Corp. on other relevant legal documentations if necessary.	

### 4. Key Deliverables

The appointed legal firm shall provide the following documents:

- i. SME Corp. Commitment Agreement between SME Corp. and SME Partner (“the Party”); and
- ii. Legal advice pertaining to SME Corp as party in Fund’s Shareholders Agreement and Fund Management Agreement and other legal matters to be complied with.

### 9. Additional Information

The appointed legal firm must possess experience in providing legal and advisory services related to fund management that includes equity, debt and (or) hybrid, banking and other areas of corporate finance.

**Saya / Kami memperakui maklumat yang diberikan adalah benar.**

.....

Nama :

Jawatan :

Tarikh :

Cop Syarikat :